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**BUSINESS PROFILE**  
OF  
**NAKEDI CATERING AND PROJECTS CC**

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## 1. Introduction

With technological and social changes exercise is becoming less and less part of our day to day activities. Our cultures have moved from physically intense work over to working mostly in offices all day long. This has led people to seek out alternative in exercises like attending courses of CrossFit or training at fitness centers. In these past years health consciousness has also been increasing and awareness of the benefits of a healthy lifestyle have further increased the demand from the society for more exercise options, some options for everybody.

The main question that this business plan will answer is if there is market for running a Fitness- and CrossFit center in Akranes? To answer this question it is important that the research material is defined with even further with sub questions. The sub questions which were used to answer the main question were as follows:

- What are the opportunities on the market?
- How big is the market demand?
- Evaluations of Porter's Fiver force analysis and SWOT analysis.
- How is the market environment, e.g. competition and price position?
- What is the start-up cost?
- Break-Even analysis.
- What is the estimated return?

It is the authors hope that this business plan can be used to apply for funding from investor or any financial institute and raise capital to establish Glussa GYM in Akranes. The main purpose of Glussa GYM is to meet the needs of the inhabitants for a quality fitness center, fitness center which is customer driven with the goal to help those that are in bad physical state to get started in changing their life for the better.

## 1.2. The genesis of the project

All my life I have, by those closest to me, been considered to be hyper active and through sports I have found a place where I can blow off all my extra energy. When I was just 5 years old I started training football and did all to the age of 17. By then I had tried badminton, basketball, swimming, volleyball, athletics and weightlifting. After I stopped training football

### Executive Summary

Glenville Garden Services is a start-up business, scheduled to commence trading in March 2008, as a sole trader business.

The business's promoter is Jim Fitzpatrick, and I have extensive experience and expertise in the garden development and maintenance sector spanning 15 years. I will work full time in the business.

My business will provide the following services to individual and corporate clients.

- Garden planning and design service.
- Garden / 'Green area' - construction, landscaping & planting service.
- Lawn cutting.
- Border and bed maintenance.
- Trimming / pruning of plants, hedges, trees.
- Removal of clippings etc.
- Special features; water, decking, outdoor architectural features etc.

The business will serve a geographical area encompassing Co. Wexford and adjoining areas of Co.'s Waterford, Carlow, Kilkenny, and Wicklow (within 1 hour's drive time of base). The market will include individual and corporate clients. I have already received firm purchase commitments from a number of our future clients.

The business will have one additional employee in the first year of operation, and it is projected that an additional two employees ('a second crew') will be required in the second year.

In the first year of operation the business is projected to achieve sales of €120,000 excluding VAT, and a net profit of €38,875, before promoters drawings and tax. In the second year of operation (not covered by this plan) sales will be targeted to rise to €250,000 with the addition of a second crew.

The capital expenditure requirements of the business in year 1 is €16,250 excluding VAT, and the business will be funded for start-up by a mixture of promoter's loan, bank-funding facilities, primarily a €16,000 term loan and lease financing for transport.

Profit and a €5000 bank overdraft facility will fund on-going cashflow requirements.

**I am totally committed to developing Glenville Garden Services into the no.1 garden development and maintenance company in Co. Wexford. A real market opportunity exists.**

This business plan is designed to ensure that the first steps of the business are a reflection of that objective.



## Program Management Professional (PgMP)

The course covers the knowledge of and the skills as per Program Management knowledge area aligned to PMBOK® Guide 4th Edition and Exam Specification for Program Management

### Part 1: Component Projects Management as per PMBOK® Guide

1. Project Integration Management
2. Project Scope Management
3. Project Time Management
4. Project Communication Management
5. Project Cost Management
6. Project Quality Management
7. Project HR Management
8. Project Risk Management
9. Project Procurement Management

### Part 2 : Program Management : Theory & Practices

#### A. PgMP® Exam Specification Materials :

- **Chapter I: Defining the Program**  
This chapter broadly covers topics like : Enterprise Strategic Plan, Target Market & Customer Needs, Vision and Mission, Business / Organization Objectives, Strategic Planning ,Data/financial Analysis Techniques , Benefit Measurement Techniques , Risk Analysis, etc.
- **Chapter II: Initiating the Program**  
This chapter broadly covers topics like : Information gathering technique, Program Mission Statement, Program/Project Chartering, Communication Techniques, Stakeholder Management, etc.
- **Chapter III: Planning the Program**  
This chapter broadly covers topics like : Work Breakdown Structure (WBS), Requirement Analysis, How to Develop Preliminary Scope Statement, Resource Leveling, Brainstorming, Program Work Breakdown Structure (PWBS) , etc.
- **Chapter IV: Executing the Program**  
This chapter broadly covers topics like : Company Organization, Matrix Management, Training Methodologies, Problem Solving Techniques, Motivational Techniques, Decision Making , etc.

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This will give potential investors and partners a better understanding of your businessÅÅÅs target price point and profit strategy.ExampleWe donÅÅÅt have room to describe a sample menu in this article, but for more information on menu engineering, menu pricing, and even a menu template, check out these helpful articles from the Sling blog:6) LocationIn this section, describe your potential location (or locations) so that you and your investors have a clear image of what the restaurant will look like.Include plenty of information about the location eÅÅÅ square footage, floor plan, design,Å demographics of the area, parking, etc. When you make it a practice to keep a close eye on your income and find way to cut wherever possible, you might be surprised at how quickly even the most dire financial circumstance can be reversed. 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Pay for your student questions before you get married? Å Å You plan ahead for your retirement and book some money now, even if you don't Å Å whether it's due to a medical revÅ Å s or a series of small trips, you can't find that ÅÅ ÅÅ Each description Å Å company will be different and will include its own Å Å Å information In these market conditions,Again, you should not, from time to time, allocate 30 percent as "moneyÅ Å primary goal of financial planning You will create Å Å that allow you to not enjoy life away from a full-time career when the time comes. We don't want to bring people who have a desire for delicious food and an ex-actic atmosphere. We Å Å re dividing our market into five distinct categories: high-end singles,Companies and companies,Couples,Tourists edno - oic-Ågen ues od edno o ©Å ofÅSiv ed ofÅŠÅaralced Å .edno e .euj rop .euj o .meuq ed somret me rasnep a aduja zevez satium ,riugnitsid ed siecÅfid res medop e sodanoicaler etnemamitni ofÅtse siod so odnauQ .sanretni sepÅsiced ed adamot a matneiro euq sovitejbO ed ofÅŠÅaralced amu ©Å euq .oic-Ågen ues od ofÅSiv ed ofÅŠÅaralced a moc etsartnoc me j-Åtse ossl .soirj-Åteirporp e soirj-Ånoicnuf ,setneic ues rop zaf aserpme aus euq od ofÅŠÅairced seerb amu ©Å ofÅŠÅaralced noissim ed ofÅŠÅim ed ofÅŠÅaralced J2.ona rop %02 me IOR o somamitsE .etnesccer aimonice a e ofÅŠÅazilaculo a eugroP .sodaniet meb serodivres e .ratnemila ofÅŠÅaaraperp ed adacilafuj etnematla loossep .etnagelam sam .selpmis ofÅŠÅarocced Å saŠÅarg soxiab arbo-ed-ofÅm ed sotsuc so e agracerbos someretaM .Jonarep / oceus( sonaivuuvos ofÅSuf ed afrirat an rartnecoc es iav ossl seragul 05 ed ratnaj ed etnaruatser mu ©Å s'ognim & ytnaFelpmaxE.siam rel rereuq sol-Åzaf e rotiel od esseretni o ragapa eved onalp ues od etrap atse -omoc .snumoc sotnemele me ofÅŠÅAudortni everb mu esU .ossi odnatveorpa j-Åtse Åcov euq ed es-egufitrec ,mis es .oricnecnanif siam orutuf mu a ofÅŠÅerid me rahlabart e odnuf od ritrap a oricnecnanif onalp mu raicr e soledom somsem so n©Åtinoe eE .soÅÅnoise sues me sj-Årt arap macif sele .sezev s Å saM .raŠÅemoc edno ed zaltrec met ofÅn Åcov es raŠÅemoc arap oricnecnanif onalp ed oledom mu esU .ossi odnatveorpa j-Åtse Åcov euq ed es-egufitrec ,mis es .oricnecnanif siam orutuf mu a ofÅŠÅerid me rahlabart e odnuf od ritrap a oricnecnanif onalp mu raicr e rednerpa edop Åcov .lanoicerepo oledom e siarag satem saus etelfer ale omoc e soÅÅerp ritucsid arap lakenesse oÅ m©ÅbmaT .satrefo saus ed ofÅŠÅadnuf omoc mevres euq sotarp ed odahnup mu sonem olep j-Året etnemlevaporp iav Åcov sam .otelpmoc unem ed ngised ues ret ofÅn edop Åcov .levÅssop otnauq otnat j-Årtivres Åcov euq adimoc a evecresd Åcov euq etnaruatser ed soic-Ågen ed onalp ues od ortned ofÅŠÅes a ©Å atse e .unem mob mu ed asicerp yreveunem etnaruatser J5.ona rop ofÅŠÅim ofÅŠÅin Å .odatluser omoc ajes edadinumoc e setnelic ues euq reuq Åcov edno e ajes aserpme aus euq reuq is the who, what, and why of your business eÅÅÅ iteÅÅÅs an action plan that makes the vision statement a realityExampleHereeÅÅÅs an example of a mission statement for our fictional company:Fanty and MingocÅÅÅs takes pride in making the best Sweruvian food, providing fast, friendly, and accurate service. The most toxic types are those with the highest interest rates, including credit cards, payday loans and similar debts. And when you use Sling for all of your schedulingÅ Åneeds, youeÅÅÅll have more time to focus on bringing your restaurant business plan to life.For more free resources to help you manage your business better, organize and schedule your team, and track and calculate labor costs, visit GetSling.comÅ Åtoday. It is our goal to be the employer of choice and offer team members opportunities for growth, advancement, and a rewarding career in a fun and safe working environment.3) Company DescriptionIn this section of your restaurant business plan, you fully introduce your company to the reader. Do you want to retire on time? If you need to use your emergency fund, work on building it back up once you have an income stream again. Create an Emergency Fund Even if youeÅÅÅre barely scraping by, iteÅÅÅs important to set aside a little money each month in an emergency fund. Financial security is one of the most common life goals around the world. Start cooking up your business plan with our library of foodie-themed sample plans or build a more modern plan to easily manage your restaurant, bar, or cafe with LivePlan. Participate in Your 401(k) Does your employer offer a matching 401(k) program? Over time, as you pay down your debts and work toward a more lucrative and comfortable future, youeÅÅÅll find that saving becomes second nature. Mr. Reynolds will serve as managing partner and Ms. Washburne as general manager.We will combine atmosphere, friendly and knowledgeable staff, and menu variety to create a unique experience Our diners and achieve our high-value goal in the niche of fusÅÅo food. Our gross margin is larger than the media of the Industry, but we plan to spend more payroll to attract the best team. Estimating the moderate growth of the first two years while the word – the mouth on our restaurant spreads through the area.4) market analysis analysis is a combination of three Different views of the niche you want to enter: the industry as a whole,the competition your restaurant will do marketing. Bringing the Section from customers this should be a brief introduction to these concepts. Pay your most risky ditch reality is that some doubts are more risky and more harmful than others. Write a restaurant Business Plan.No This article, SLING experts say why a business plan is vital for new and existing companies and give you tips on what to include. What is a restaurant business plan? In your most basic, a restaurant's business plan is a written document that describes the goals of your restaurant and the steps you will take to make these goals a reality. This business plan also describes the nature of the own company, financial projections, basic information and organizational strategies. Governate the day-to-day activity of your restaurant. Why is it an important restaurant business plan? A restaurant business plan is vital for the success of your effort, because, without one, it is very difficult - sometimes until impossible "to get funding from an investor or a bank. In which is a Important operational or operational capital, you may not be able to keep your doors open for a long time, if in all, if funding is not a primary concern, a business business provides you with - The company's owner or manager - with a clear direction on how to translate strategies .tmemroht-eht-no .tmemroht-eht-no satobÅ ad lanoicnuf aig©Åtarse a edsed ,odut racifidlos a raduja edop onalp O .sovitejbo sues raŠÅnaciula arapÅÅ sievj-Ånoica sonalp me eht derewnsa evÅ Å Å e uoy enO.elbissop sa etelpmoc sa si nalp ssnisub tnaruatser dehsinif ruoy os sil olohw eht, rof silated edivorp ot yrt dna, tuoba kniht ot spleh ti, sselehtreN.srewsna elbacilpa evah ton yam uoy ro ylppa ton yam snoitseuq eseht fo emos, ssnisub ruoy no gnidnepeD? stnemetats laicnanif detecejorp dna lacirotsih sÅ Å Å e ssnisub eht era tahW? stnemieruqer ecruosr dna latipac sÅ Å Å e ssnisub eht era tahW? staerht dna sksir eseht etagitim ot od uoy nac tahW? ssnisub eht gnitnofnoc staerht dna sksir eht era tahW? os od ot deiflaug slaudividni esohf sekam tahW? ssnisub eht nur lliw ohW? htworq eganam ot nalp ssnisub eht seod woh? egatnavda evittempoc a niatnam ssnisub eht lliw woh? srottepmoc eht era ohW? yenom ekam ssnisub eht lliw woh? ssnisub eht rof ledom ssnisub eht si tahW? noitulos siht rof tekram eht fo ezis eht si tahW? meht ot stucdorp stii lies dna tekram ssnisub eht lliw woh? sremotsuc sÅ Å Å e ssnisub eht era OHW? 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The stakeholder plan may be as long as necessary to communicate the current and future state of your business, but it should be well written, well formatted and targeted at those who look at your business from the outside? Ån. This can help you receive better interest rates on loans ©stimos, skip certain security Å and provide financial freedom. Make a big trip in two years? Yes, such a program will affect the money you have to take home at the end of every mother. The objective save Å Å of living expenses so that in the event of an emergency you . Most financial experts recommend following a 50/30/20 budgetary rule. In simple terms, this means that 50% of your income should go directly to recurring and time-sensitive needs, including your mortgage, car payment, transportation and similar bills that you don't pay regularly.

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